

## ERP Software Selection

Selecting the right ERP software for your unique business needs can be complex. Let Impact North do the hard work for you. With our decades of experience, we are able to deliver qualified channel partners directly to you. Our expert guidance assures that you select exactly what your business needs to succeed.

### STEP 1

#### NEEDS ASSESSMENT

A thorough needs analysis is completed with questionnaires and interviews.



There are a lot of options out there. At Impact North, we weed through them for you to present what works and why - as well as what doesn't work and why. This ensures you make an informed decision for you and your business.

#### SELECTION

Channel partners are selectively chosen that fit your unique business needs.



We take care of the tedious tasks for you by contacting vendors, collecting requirement documents, analyzing RFIs, scheduling demos and guiding you through the complex selection process.

### STEP 3

#### IMPLEMENTATION

Expert client guidance is provided to ensure you stay on time and on budget.



We advocate for your best interests, ensuring your project budget, scope, and deadlines are kept at the forefront by your implementation team.



# ERP Software Selection Deliverables

- Communicate directly with vendors so you don't have to.
- Questionnaire that identifies your unique business requirements
- Conduct demos with software channel partners that are selected just for your business
- Guide your team through the final decision making process with objective data
- Negotiate software and services contracts with you to not only get you the best deal possible but also to protect you and your business
- Prepare you for success in the upcoming implementation phase



**Impact North, Inc.**  
**MANAGEMENT CONSULTING**

*Change For The Sake of Results®*

225 South 6th St, Suite 3800  
Minneapolis, MN 55402

310 E Superior St  
Duluth, MN 55802

612-504-0722  
[erik@impactnorthinc.com](mailto:erik@impactnorthinc.com)